

BUILD YOUR FUTURE

www.arwilliams.com



A.R. Williams Calgary is Currently Accepting Resumes for the Position of:

Account Manager

We're looking for someone who:

- Has the ability to recommend, discuss and demonstrate any of our products
- Will assist the rest of our team with potential sales, regardless of trade areas
- Complete all sales documentation in a timely and accurate manner
- Follow up with customers to ensure satisfaction
- Has strong prospecting and relationship building abilities
- Maintain accurate customer records in a timely manner
- Stay current on organizational information relative to the job
- Keep current on product knowledge, the competition and equipment values
- Assist with special projects, demonstrations and trade shows; must be able to travel to US
- Achieve the gross margin objectives

We'll give preference to individuals with:

- Three to five years sales experience
- Enthusiasm for selling world class equipment such as: Clark, Doosan, Sellick, Forklifts and JLG construction equipment

We'd like to offer you:

- An exemplary health, EAP, dental and optical benefits package
- A competitive pay scale supplemented with a generous stock purchase plan
- A fulfilling career where you can relate to and engage with an incredible team

AR Williams material handling a division of Cervus Contractors Equipment is a Canadian owned and operated forklift dealership with nine locations throughout Alberta Saskatchewan and Manitoba.

If you've got a great attitude and integrity, we can offer you exciting career opportunities. To apply, e-mail your resume to careers@cervuscorp.com

A Division of:

CERVUS
EQUIPMENT CORPORATION